Quarter	Month	Revenue Type	2017	2016	2015	2016 to 2017	% Ann Goal
Q1	WOITH	Cash	\$96,865	\$121,967	\$220,853		1.9%
	July	Outstanding Pledges	\$26,257	\$0	\$17,025		0.5%
	July	Total	\$123,122	\$121,967	\$237,879		2.5%
		Cash	\$185,362	\$121,707	\$237,877		3.7%
	August						0.0%
		Outstanding Pledges	\$647	\$5,250	\$15	-87.7%	
		Total	\$186,009	\$124,578	\$218,453	49.3%	3.7%
	September	Cash	\$120,016	\$672,134	\$157,923	-82.1%	2.4%
		Outstanding Pledges	\$33,122	\$21,616	\$8,923		0.7%
		Total	\$153,137	\$693,749	\$166,846		3.1%
	Total		\$462,268	\$940,294	\$623,178		9.2%
Q2	October	Cash	\$80,012	\$210,008	\$77,231	-61.9%	1.6%
		Outstanding Pledges	\$7,964	\$7,077	\$505,077		0.2%
		Total	\$87,976	\$217,085	\$582,308		1.8%
	November	Cash	\$311,171	\$151,506	\$99,929	105.4%	6.2%
		Outstanding Pledges	\$3,000	\$40,193	\$14,577	-92.5%	0.1%
		Planned Gift	\$250,000	\$0	\$0	-	5.0%
		Total	\$564,171	\$191,699	\$114,506	194.3%	11.3%
	December	Cash	\$298,468	\$521,524	\$313,104	-42.8%	6.0%
		Outstanding Pledges	\$48,480	\$292,987	\$18,765		1.0%
		Planned Gift	\$0	\$100,000	\$0		-
		Total	\$346,948	\$914,512	\$331,869		6.9%
	Total			\$1,323,295	\$1,028,682		20.0%
Q3	January	Cash	\$218,005	\$267,356	\$176,553		4.4%
		Outstanding Pledges	\$19,390	\$9,008	\$4,000		0.4%
		Total	\$237,395	\$276,364	\$180,553		4.7%
	February	Cash	\$78,979	\$187,347	\$54,943		1.6%
		Outstanding Pledges	\$39,490	\$61,567	\$0		0.8%
		Planned Gift	\$50,000	\$01,367	\$0		1.0%
		Total			\$54,943		3.4%
			\$168,469	\$248,914			
	March	Cash	\$111,955	\$60,495	\$181,637		2.2%
		Outstanding Pledges	\$5,560	\$9,855	\$4,000		0.1%
		Total	\$117,515	\$70,350	\$185,637		2.4%
	Total		\$523,379	\$595,628	\$421,133	-12.1%	10.5%
Q4	April	Cash	\$45,325	\$174,861	\$220,225		0.9%
		Outstanding Pledges	\$3,103	\$333,314	\$41,538		0.1%
		Total	\$48,428	\$508,174	\$261,764		1.0%
	May	Cash	\$171,270	\$391,600	\$413,901		3.4%
		Outstanding Pledges	\$31,838	\$68,616	\$421,042	-53.6%	0.6%
		Planned Gift	\$0	\$0	\$310,000	-	-
		Total	\$203,108	\$460,216	\$1,144,943	-55.9%	4.1%
	June	Cash	\$47,819	\$225,610	\$350,032	-78.8%	1.0%
		Outstanding Pledges	\$9,089	\$966,838	\$68,231	-99.1%	0.2%
		Planned Gift	\$0	\$0	\$150,000	-	-
		Total		\$1,192,448	\$568,264	-95.2%	1.1%
	Total			\$2,160,838	\$1,974,971	-85.7%	6.2%
Total				\$5,020,055	\$4,047,965	-54.3%	45.9%